

Significant Regulatory Change: USMCA

The USMCA agreement has been approved by the Mexico, US and Canada governments. As the leader of an auto supplier with operations in the US and Mexico, you have read a couple of articles that briefly describe the overall impact of the agreement. Nowhere have you found what you need to do to comply with the new agreement and, if possible, take advantage of it.

Apart from imagining the changes that need to be implemented, you question the impacts these changes will have in your business.

“How can we make the agreement work to our advantage? Have we been thorough in identifying the changes that we need to implement? How should we implement them? By when? What areas of my business are impacted? How, when, what do we need to report to authorities? Is there technology available that can help us with this? How will we make our people adopt change? Do I need to look into having new suppliers? How will our bottom line be impacted?”

Sounds familiar?

You have questions and Nepanoa has answers

Nepanoa’s team has helped clients successfully adapt to regulatory changes. Under our perspective, regulatory changes provide an opportunity for a business to analyze its strategy and abide to the new rules while bringing significant benefits to the business.

Making Change Stick

Whether change means the use of a new sourcing platform, updated labor standards or anti-corruption policies, the timing of user involvement is correlated to accomplishing a full adoption of the new ways of working. We will engage users early and follow up with the execution of training and support initiatives for your company to reap the benefits of this effort soon.

Let’s Go Together

Together, we will drive change daily, providing you with valuable insight and regulatory updates for decision making. Our cross-border transformation experience enables us to identify risks and issues before they occur, helping us resolve them on a timely manner. Nepanoa provides an unparalleled transformation execution experience.

Ready, Set, Go!

Developing a detailed project plan including all relevant stakeholders, obtaining the appropriate sponsorship, and defining the governance model and issue resolution workflow are key for the team to be ready for kickoff. The transformation execution begins.

Bridging the gap between the Goal and Execution

Assessing the regulatory driver of the transformation and your work culture, we will design the appropriate execution strategies to efficiently implement change in your business.

The implementation, change, training, communication and testing strategies will become the playbook for executing the project and will ensure that nobody is left behind.

Why should we change?

Having a deep understanding of USMCA, Nepanoa will walk you through how the agreement impacts your business. We will identify transformation opportunities that will help you comply with the new regulation and improve your company (e.g., rules of origin, supply chain, logistics, people, labor/environmental standards, anti-corruption).

Reinvent or Die

Together, we will build a case for change that validates the alignment between your company’s overall strategy and the USMCA driven change initiative. Every change initiative will outline the benefits, risks, dependencies, timing and budget of completion.

Go vs No Go? That is the question

We will provide you with expert advice to clarify your doubts, share successful and non-quite-as-successful regulatory driven transformation stories, and a perspective on how this transformation could work in your company. Let’s make the decision, together.



Identifying the North Star

Nepanoa will help you imagine how the future looks. In back-and-forth trade, small tariffs compound and end up having a big effect. We will draw how your new operating model looks, roles required and technology needed, making sure we are taking advantage of the new agreement. The North Star will guide every decision of the transformation.