

Setting Up Operations in Mexico

Your manufacturing company is opening a facility in Mexico to serve the Mexico and US markets. Your expectation is that opening this facility will allow you to increase production capacity, save costs and improve your time to market. It is a challenging and complex endeavor, but the the benefits are important.

“Where in Mexico should our facility be located? What size and type of facility do we need? Should we rent or build a space? What type of people do we need? How many people do we need? Where will we find them? What is the most efficient way of training them? What regulations do we need to be aware of? What vendors should we include? When is the best time to do it? Should we even do it?”

Sounds familiar?

You have questions and Nepanoa has answers

Our experience helping companies establish and operate their business internationally will help you make this transition smoother. Regardless of where you are in the life of the project, we can help.

Making Change Stick

At the end of this effort, your operating model will have changed significantly. To reap the benefits of this investment, your organization needs to adapt... fast. Throughout the project, we will help you implement the appropriate communication, change and training strategies that will accelerate adoption to the new ways of working. We will make change permanent.

Let's Go Together

The experience of Nepanoa's bicultural team on this type of effort will be key to reaching the project's goals. We will drive the change program aiming to meet every milestone, foreseeing challenges and resolving them on a timely manner. We will accompany you in every step of the way.

Ready, Set, Go!

Developing a detailed project plan, communicating the benefits of the effort ahead to relevant stakeholders and having a successful kickoff are important to start the project in the right way. Planning was exciting, time to execute!

Bridging the gap between the Goal and Execution

Let's establish how we will drive this change to get to the desired future state. Defining the right execution strategies will enable us to better handle the challenges to be faced throughout the project. Sponsorship, communication, tools, stakeholder involvement, training, change management, roles and responsibilities, are all important pieces of this effort and need to be clearly established.

Why should we change?

We will perform a thorough analysis of your objectives and help you clarify what are the main risks, challenges and benefits of this transformation. We will evaluate different avenues and provide you with several options to move forward. Regulatory compliance, location, suppliers, resources, political environment, security and other factors come into play in this decision.

Reinvent or Die

We will help you build a Case for Change that is coherent with your company's strategy. We will estimate the value of risks, benefits and define the path forward. Defining a budget, a type of entity, a site, rent or build, dependencies, timing and vendors is part of this effort. Let's make sense of this change.

Go vs No Go? That is the question

Taking all information into consideration, we will make the decision together. Nepanoa will provide you with an independent opinion on whether to move forward with the expansion of your operations in Mexico, how, when and where.



Identifying the North Star

We will ask the right questions and help you imagine how the future looks. Let's paint the picture of the new operating model: how will the inter-company interaction work, who will we hire, how will we train them, what will be the output. Having a clear picture of the future, and your goal, will drive every decision throughout this endeavor.